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December 5, 2023

Presentation Topics



Texas Administrative Code (TAC) Title 34, Part 1 §20.285

Key Points from TAC

Information gathering

Agency determination regarding subcontracting opportunities

Monitoring HUB subcontracting plan (HSP) compliance

Amending HSP

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In fiscal year 2023:

Information Gathering

- Currently, there are 16,841 actively certified HUBs, an increase of more than 500 HUBs from the previous year
- More than 98,000 visitors viewed the HUB website, an increase of more than 5,000 from the previous year
- Training topics included navigating the online HUB certification system, accessing HUB resources, encouraging HUBs to register on the CMBL, and creating successful HUB profiles

Each state agency that considers entering into a contract with an expected value of \$100,000 or more shall determine whether there will be subcontracting opportunities.

• The HSP must be included with the bid, proposal, or other applicable expression of interest.

The HSP must be determined to be compliant for the proposal to be considered responsive.

- While PEPS does not communicate with the respondents at time of the submittal, the Civil Rights Division does have the authority to allow the respondent to address minor deficiencies.
- Revised HSPs, documents, or attachments are not accepted.

- The [Provider] shall submit a progress assessment report to the state agency with each invoice, in the format required by the comptroller...The progress assessment report shall be a condition for payment
 - CIV reviews each HUB progress assessment report to determine whether it complies with the HUB subcontracting plan
 - If the [Provider] fails to comply with the HUB subcontracting plan, the state agency shall notify the [Provider] of the deficiencies and give [them] an opportunity to submit documentation and explain

In addition to any PEPS actions. the agency may:

- Report the failure to comply to the comptroller
- Bar the [Provider] from further contracting opportunities with the agency
- Report nonperformance to the comptroller for consideration for possible debarment (pursuant to Government Code, §2155.077)
 - Debarment for failure to implement the HSP may be for a period of no more than five years.

Before the provider subcontracts any part of the contract that is not consistent with the HSP on file, it shall submit an amended HSP for its review and approval.

The agency may approve the requested changes by amending the contract.

- Changes include updating subcontractor names, expiration or other loss of HUB certification, or adding/reallocating effort to other subs on the team.
- Failure to comply with the above may be deemed a breach of contract subject to remedies discussed previously.

Common Errors ... and How to Avoid Them

HSP Mistakes

- Incomplete contact information
- Using Work Category Nos. without descriptions
- Using Groups instead of the individual (specific) task
- Blanks: dollar amount, percentage totals, headers

Major

Minor

- Discrepancies between Section 2B and Methods A
- Listing subproviders in Section 2B instead of tasks
- Company names or EIN/VID are incorrect
- Grouping several tasks on one Method A

Medium

- Including tasks not advertised
- Use of inaccurate or non-existent NIGP codes
- Missing Methods A for tasks included in Section 2B
- Self-performing justification is brief and insufficient

Entery	your compar	ny's name	here:
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Requisition #:

SECTION 2 RESPONDENT'S SUBCONTRACTING INTENTIONS

After divising the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work. including contracted staffing, goods and services will be subcontracted. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a p a prime contractor to work, to supply commodifies, or to contribute toward completing work for a governmental entity.

- a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:
 - Yes, I will be subcontracting portions of the contract. (If Yes, complete Item b of this SECTION and continue to Item c of this SEC
 - No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources, includ services. (If No, continue to SECTION 3 and SECTION 4.)
- b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUBs.

HUBs			
Percentage of the contract expected to be subcontracted to HUBs with which you do not a continuous contract ² in place for more than fire. (5) years.			
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HSP Good Faith Effort - Method A (Attachment A)

Enter your company's name here:

Requisition #:

Rev. 2/17

IMPORTANT: If you responded "Yes' to SECTION 2, Items c or d of the completed HSP form, you must submit a completed "HSP Good Faith Effort -Method A (Attachment A)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form a <u>https://www.comptroller.exas.gov/gurchas.got/gurchas.got/gurcha.got</u>

SECTION A-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

tem Number: Description:

SECTION A-2: SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the subcontracting opportunity you listed above in SECTION A-1. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <a href="http://www.http://wwwww.http://wwwww.http://www.http://www.http:

Company Name		Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
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	🖬 - Yes 🛛 - No		\$	*
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Strive to achieve that HUB Commitment





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Resources

We are Here to Assist You





Comptroller's Website

https://comptroller.texas.gov/purchasing/vendor/hub

PEPS PROFESSIONAL ENGINEERING PROCUREMENT SERVICES

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Negotiations Center Rebecca Pinto, P.E.

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210.284.5048 Kori,Rodriguez@txdot.gov home » purchasing » vendor » hub

Purchasing

HISTORICALLY UNDERUTILIZED BUSINESS (HUB) PROGRAM

The Statewide Procurement Division Historically Underutilized Business (HUB) Program administers the HUB program in accordance with Texas Government Code Section 2161 and Texas Administrative Code, Title 34, Chapter 20, Subchapter D, Division 1, Sections 20.281 to 20.298.



New Fraud Alert - Sept. 14, 2023

close 🛛

HUB and CMBL members report receiving message falsely representing Statewide Procurement Division, See Fraud Alert for details.

Statewide HUB Certification

Texas Government Code §2161.061 authorizes the Comptroller of Public Accounts Statewide HUB Program to certify qualified small businesses and enter into Memorandums of Agreements (MOAs) with other small business certifying entities to maximize the HUBs certified.

Learn more about the certification process and see if you are eligible for HUB Certification.



Ready to Apply for HUB Certification Online? The HUB certification application process has gone paperless! Apply to become a certified HUB on the Texas Statewide HUB System.

Connect with state agency and university HUB Coordinators today!



Questions and Discussion



One of my HUB certified subproviders was sold. Will the HUB certification automatically transfer to the new owner(s)?





No. HUB certifications are nontransferrable. The new owner must apply for a HUB certification.

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Answer





You may redistribute their percentage to other HUBs on the team or add another HUB to your team. Either way, a change form and revised HSP is required.

My subcontractor was listed as a HUB when we submitted our HSP but lost certification <u>AFTER</u> our contract was awarded/executed. I still plan to use them for future work on this contract. Do I have to submit a change request and revised HSP?

Answer

Yes. In this instance, any effort they performed will be entered on one line (as a HUB) and the effort yet to be completed will be entered on a separate line (as non-HUB). Remember, you'll need to redistribute the difference in the HUB percentage to other HUBs on your team or add another HUB to continue to meet the HUB commitment.

One of my HUB subcontractor's certification expired after our contract was executed *but is renewing their certification*. Will their effort still count?

Answer

No. Their effort will not count for any work performed during the gap in time between the end of the FY in which the expiration occurred and the renewal date.

The State made changes to the scope of work for the project after the contract was executed and removed portions I had planned to subcontract to HUBs. Am I still expected to meet the commitment in my HSP? Answer

Yes. Given that there is sufficient time, and the project will not be adversely impacted by bringing a new HUB sub on to perform the (new) effort, or to redistribute preexisting effort to HUBs on your team.

One of my HUB subcontractors is unable to perform the work assigned to them in our HSP. Can I just remove them from the contract?

Answer



Have they performed any work? If so, they must remain on your HSP, and thus, in your contract. Remember, the percentage they were to complete towards the commitment must be redistributed to other HUBs, or you must bring on another HUB sub.

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