

Negotiation Center Updates



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December 12, 2024



Presentation Topics

- Negotiation Center Then and Now
- Negotiations Firm Points of Contact
- Annual Rate Negotiations
- Labor Rate Curves
- Job/Labor Classifications
- Unit Costs and ODEs
- Audits Rate Validation
- **Q & A**



Negotiations Then

- May 2019 The Texas Transportation Commission granted approval of the TAC 9.34 rule change to develop and implement an annual rate negotiation process.
- June 2019 PEPS Negotiation Center was formed and TxDOT partnered with ACEC to establish the Negotiation Task Force (NTF) to develop the annual rate negotiation process.
- September 2020 Full implementation of the annual rate negotiations process started with Wave I of FY 2021.
- Negotiations of Labor Classifications by Procurement Award.



Negotiations Now

- FY 2023 Procurements
 - 78 Procurements
 - 319 Contracts
 - Approx. 19,359 labor hours negotiating
- FY 2024 Procurements
 - 80 Procurements
 - 375 Contracts
 - Approx. 20,455 labor hours negotiating



Annual Rate Negotiations

Negotiation Components for Implementation		
TxDOT's Updated Labor Rate Curves		
Job/Labor Classifications		
Unit Cost Updates		
ODE Updates		
Anniversary Dates for Rate Renewals		



Labor Rate Curves		
	Curves currently use data collected from 2020 through 2023.	
	New curves will be generated from data collected from 2020 thru 2024	
	Data consists of actual rates submitted by providers for each classification.	
	NC will no longer accept workbooks with an inadequate amount of rates provided.	
	TAC Rule 9.40, 9.34 and 9.35 – A provider must submit on an annual basis the salary rates for all employees it anticipates using on contracts that may be executed over the next 12-month period.	

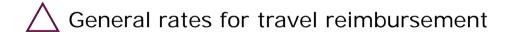


Unit Cost Updates

- Traffic
- Geotech & Materials
- Utilities
- Survey



Other Direct Expenses (ODEs)



 \triangle Update to remove obsolete items

 \bigwedge Add items frequently requested

 \bigwedge Adjust rates for inflation

∧ Special ODEs



Anniversary Date of Portfolios			
Current Process			
Annual Process			
Portfolio Requests			



Audits - Rate Validation

- Randomly selected quarterly
- Labor rate validation
- Certified Payroll



Questions & Discussion







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